



To: Bill Powell
Assistant Superintendent of Support Services

From: Darin Crawford
Nutrition Services Director

Date: June 20, 2019

Re: Milk and Juice for Nutrition Services
Annual Contract #19-07-3580

The following bids were received and opened at 1:00 p.m. on Monday, April 15, 2019, as advertised and specified in documents concerning **Annual Contract #19-07-3580 Milk and Juice for Nutrition Services**. The bids received are located on pages 2-3.

^a All or none based on best value to the District.

^b No award.

Recommendation: Borden Dairy Company

Funding: Nutrition Service Funds

Estimated Expenditure: \$4,039,131.67

Contract Term: July 1, 2019 - June 30, 2020

Renewal: 2 Years

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Line 1 20660 - Cottage Cheese, Low Fat - Packed 5 LBS per case						
SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	CASE PRICE	
Oak Farms Dairy (Southern Foods Group)	Field Crest, 64565	500	EA	\$5.79	\$23.16 ^a	
Borden Dairy Company	Borden 4918	500	EA	\$6.40	\$6.40	
Line 2 20700 - Sour Cream - Packed 32 LBS per case						
SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	CASE PRICE	
Oak Farms Dairy (Southern Foods Group)	Field Crest, 64563	60	EA	\$24.60	\$24.60 ^a	
Borden Dairy Company	Borden 21945	60	EA	\$38.50	\$38.50	
Line 3 20670 - Half and Half, Ultra Pasteurized, Grade A - One Quart						
SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	CASE PRICE	
Borden Dairy Company	Borden 25626	700	EA	\$1.80	\$1.80	
Oak Farms Dairy (Southern Foods Group)	Dairy Pure 57377	700	EA	\$1.97	\$23.64	
Line 4 20680 - Heavy Cream, Ultra Pasteurized, Grade A - One Quart						
SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	CASE PRICE	
Borden Dairy Company	Borden 25622	500	Quart	\$4.10	\$4.10	
Oak Farms Dairy (Southern Foods Group)	Schepps 61769	500	Quart	\$4.45	\$53.40	
Line 5 20506 - Juice, Apple - 4 oz 100% juice in crush pack carton, Packed 75 per case						
SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	CASE PRICE	
Borden Dairy Company	Borden 25402	2,258,215	EA	\$0.1325	\$0.1325	
Oak Farms Dairy (Southern Foods Group)	Oak Farms 62900	2,258,215	EA	\$0.1383	\$10.3725	
Line 6 20499 - Juice, Orange - 4 oz 100% juice in crush pack carton, Packed 75 per case						
SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	CASE PRICE	
Oak Farms Dairy (Southern Foods Group)	Oak Farms 60963	2,439,953	EA	\$0.1294	\$9.705 ^a	
Borden Dairy Company	Borden 25388	2,439,953	EA	\$0.1325	\$0.1325	
Line 7 20600 - Milk, Non-Fat, Non-Flavored - 1/2 Gallon Fresh fluid, Grade A pasteurized and Homogenized, Vitamin D fortified, Packed 4 per case						
SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	CASE PRICE	
Oak Farms Dairy (Southern Foods Group)	Dairy Pure 52094	400	EA	\$1.38	\$12.42 ^a	
Borden Dairy Company	Borden 15068	400	EA	\$1.40	\$1.40	
Line 8 20590 - Milk, Whole - 1/2 Gallon Whole fresh fluid, Grade A pasteurized and Homogenized, Vitamin D fortified, Packed 4 per case						
SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	CASE PRICE	
Borden Dairy Company	Borden 25083	400	EA	\$1.70	\$1.70	
Oak Farms Dairy (Southern Foods Group)	Dairy Pure 52094	400	EA	\$1.76	\$15.84	
Line 9 20630 - Yogurt, Flavored - 4 oz Made from Grade A milk with no more than 2% milk fat, Packed 48 per case						
SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	CASE PRICE	
The Masters Distribution Systems Company	Dannon 4 oz. Yogurt Cups	993,882	EA	\$0.2656	\$12.75 ^a	
Borden Dairy Company	Yoplait 29833 Strawberry, Yoplait 29834 Cherry	993,882	EA	\$0.27	\$12.96	
Oak Farms Dairy (Southern Foods Group)	Yoplait strw 53346, 53347 rasp	993,882	EA	\$0.2961	\$14.21	
^b Line 10 Milk, 1% White - 1/2 Pint Non-flavored milk with 1% milk fat packed in a 1/2 pint crush pack carton FIRM						
SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	CASE PRICE	
Borden Dairy Company	Borden 25351	2,728,681	EA	\$0.2289	\$11.45	
Oak Farms Dairy (Southern Foods Group)	Dairy Pure 52129	2,728,681	EA	\$0.2449	\$12.245	
Line 11 20550 - Milk, 1% White - 1/2 Pint Non-flavored milk with 1% milk fat packed in a 1/2 pint crush pack carton ESCALATING						
SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	CASE PRICE	
Borden Dairy Company	Borden 25351	2,728,681	EA	\$0.2189	\$10.95	
Oak Farms Dairy (Southern Foods Group)	Dairy Pure 52129	2,728,681	EA	\$0.2347	\$11.735	
^b Line 12 Milk, Non-Fat Chocolate - 1/2 Pint Chocolate flavored milk with non-milk fat packed in a 1/2 pint crush pack carton FIRM						
SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	CASE PRICE	
Borden Dairy Company	Borden 16445	10,193,317	EA	\$0.2289	\$11.45	
Oak Farms Dairy (Southern Foods Group)	Dairy Pure 48116	10,193,317	EA	\$0.2449	\$12.245	
Line 13 20560 - Milk, Non-Fat Chocolate - 1/2 Pint Chocolate flavored milk with non-milk fat packed in a 1/2 pint crush pack carton ESCALATING						
SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	CASE PRICE	
Borden Dairy Company	Borden 16445	10,193,317	EA	\$0.2189	\$10.95	
Oak Farms Dairy (Southern Foods Group)	Dairy Pure 48116	10,193,317	EA	\$0.2329	\$11.645	
^b Line 14 Milk, Non-Fat Strawberry - 1/2 Pint Strawberry flavored milk with non-milk fat packed in a 1/2 pint crush pack carton FIRM						
SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	CASE PRICE	
Borden Dairy Company	Borden 25603	18,100	EA	\$0.2289	\$11.45	
Oak Farms Dairy (Southern Foods Group)	Trumoo 8oz 48143	18,100	EA	\$0.2449	\$12.245	
Line 15 20570 - Milk, Non-Fat Strawberry - 1/2 Pint Strawberry flavored milk with non-milk fat packed in a 1/2 pint crush pack carton ESCALATING						
SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	CASE PRICE	
Borden Dairy Company	Borden 25603	18,100	EA	\$0.2189	\$10.95	
Oak Farms Dairy (Southern Foods Group)	Trumoo 8oz 48143	18,100	EA	\$0.2329	\$11.645	

Line 16 Milk, Whole - 1/2 Pint Non-flavored whole milk packed in a 1/2 pint crush pack carton						FIRM
<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>CASE PRICE</u>	
Borden Dairy Company	Borden 25349	1,000	EA	\$0.2289	\$11.45	
Oak Farms Dairy (Southern Foods Group)	Dairy Pure 52127	1,000	EA	\$0.2499	\$12.495	
Line 17 20610 - Milk, Whole - 1/2 Pint Non-flavored whole milk packed in a 1/2 pint crush pack carton						ESCALATING
<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>CASE PRICE</u>	
Borden Dairy Company	Borden 25349	1,000	EA	\$0.2189	\$10.95	
Oak Farms Dairy (Southern Foods Group)	Dairy Pure 52127	1,000	EA	\$0.2397	\$11.985	
Line 18 Milk, 1% White - 8 Ounce PET Non-flavored milk with 1% milk fat packed in a 8 Ounce PET						FIRM
<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>CASE PRICE</u>	
Borden Dairy Company	Borden 25399	2,728,681	EA	\$0.2525	\$12.63	
Oak Farms Dairy (Southern Foods Group)	Dairy Pure 52131	2,728,681	EA	\$0.3249	\$16.245	
Line 19 20550 - Milk, 1% White - 8 Ounce PET Non-flavored milk with 1% milk fat packed in a 8 Ounce PET						ESCALATING
<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>CASE PRICE</u>	
Borden Dairy Company	Borden 25399	2,728,681	EA	\$0.2425	\$12.13	
Oak Farms Dairy (Southern Foods Group)	Dairy Pure 52131	2,728,681	EA	\$0.3147	\$15.735	
Line 20 Milk, Non-Fat Chocolate - 8 Ounce PET Chocolate flavored milk with non-milk fat packed in a 8 Ounce PET						FIRM
<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>CASE PRICE</u>	
Borden Dairy Company	Borden 25607	10,193,317	EA	\$0.2525	\$12.63	
Oak Farms Dairy (Southern Foods Group)	Trumoo 50675	10,193,317	EA	\$0.3249	\$16.245	
Line 21 20560 - Milk, Non-Fat Chocolate - 8 Ounce PET Chocolate flavored milk with non-milk fat packed in a 8 Ounce PET						ESCALATING
<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>CASE PRICE</u>	
Borden Dairy Company	Borden 25607	10,193,317	EA	\$0.2425	\$12.13	
Oak Farms Dairy (Southern Foods Group)	Trumoo 50675	10,193,317	EA	\$0.3129	\$15.645	
Line 22 Milk, Non-Fat Strawberry - 8 Ounce PET Strawberry flavored milk with non-milk fat packed in a 8 Ounce PET						FIRM
<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>CASE PRICE</u>	
Borden Dairy Company	Borden25609	18,100	EA	\$0.2525	\$12.63	
Oak Farms Dairy (Southern Foods Group)	Trumoo 50686	18,100	EA	\$0.3249	\$16.245	
Line 23 20570 - Milk, Non-Fat Strawberry - 8 Ounce PET Strawberry flavored milk with non-milk fat packed in a 8 Ounce PET						ESCALATING
<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>CASE PRICE</u>	
Borden Dairy Company	Borden 25609	18,100	EA	\$0.2425	\$12.13	
Oak Farms Dairy (Southern Foods Group)	Trumoo 50686	18,100	EA	\$0.3129	\$15.645	
Line 24 Milk, Whole - 1/2 Pint 8 Ounce PET Non-flavored whole milk packed in a 8 Ounce PET						FIRM
<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>CASE PRICE</u>	
Borden Dairy Company	Borden 12775	1,000	EA	\$0.2525	\$12.63	
Oak Farms Dairy (Southern Foods Group)	Dairy Pure 52127	1,000	EA	\$0.3299	\$16.495	
Line 25 20610 - Milk, Whole - 1/2 Pint 8 Ounce PET Non-flavored whole milk packed in a 8 Ounce PET						ESCALATING
<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>CASE PRICE</u>	
Borden Dairy Company	Borden 12775	1,000	EA	\$0.2425	\$12.13	
Oak Farms Dairy (Southern Foods Group)	Dairy Pure 52127	1,000	EA	\$0.3197	\$15.985	